

amuco.







“Amuco is the trusted German supplier of chemical products and raw materials. Our globally-sourced products meet the highest technical standards and our 57 years of experience helping clients is a testament of our relentless commitment to partnership, service, and quality”

Klaus Grau, President.

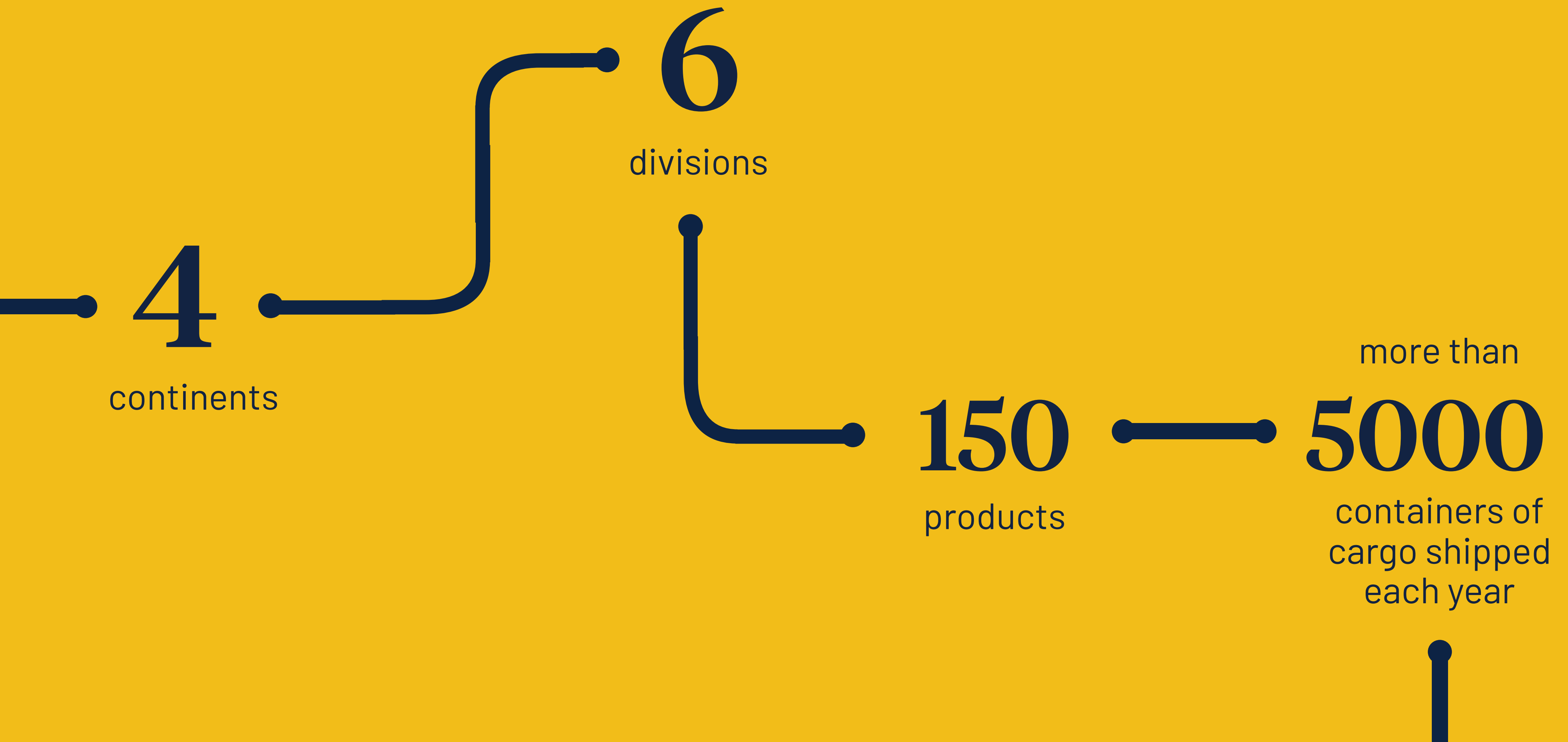


It all began here



Mr Grau. 1963

What we became





**Our
growth**

How we
help our clients
succeed



Amuco is the trusted
German supplier of
chemical products and
raw materials

Our global purchase
intelligence division,
**Amuco Marketing
Intelligence Unit®**,
ensures multiple and
diversified sourcing

Our globally-sourced
products meet the
highest technical
standards reducing your
risk exposure in your
supply chain

Deutscher Service®
Our industry-recognized,
best-in-class service
before, during and after
purchase

Amuco VesselTrack®
our proprietary logistical
Satellite order tracking system
with on-time and accurate
information (ETD, ETA,
Vessels, shipping lines, etc)

We offer long term
business and
competitive prices

Case study 1

Situation

How do you
increase
Chile's salmon
production?

Action

A leading Veterinary laboratory in Chile approached **Amuco** in 2019 with a unique challenge: to source an antiparasitic that helps salmon growers have better results. At the time, this product was only being manufactured by an American supplier.

Amuco took this challenge hands-on by looking at its network all over the world and finding a partner that was able to meet the stringent requirements our client was looking for.

Result

The product that **Amuco** helped develop has been an overwhelming success to the client and has positioned **Amuco** as its main supplier.

A win-win situation for all involved.

Case study 2

Situation

What do you do when the market leader exits the country leaving the market with supply disruptions?

Action

15 years ago a German multinational suspended their agency contract in Colombia, leaving the AEROSIL 200 market with supply disruptions. Aerosil is a worldwide known silica for various applications. Our client was the undisputed market leader.

Amuco stepped in to solve the supply shortage and developed a brand new product named FLOWSIL 200, which was successfully tested by various customers in different countries. **Amuco's** fast response helped the customers get the product on time and at a very competitive price.

Result

FLOWSIL 200 is now an internationally known brand, and the industry recognizes **Amuco** as a reliable, and high-quality alternative to traditional suppliers.

Case study 3

Situation

What does it take to keep the supply chain going for our clients during a world pandemic?

Action

A track record built on partnerships.

It is March 2020 and the world is realizing that Covid-19 is the most dangerous global pandemic since the Spanish flu of 1918. Borders begin to close, trade and commerce grind to a halt, and key industries begin to agonize over raw materials to make their products.

This is where **Amuco's** 57 years of trust, service and partnerships make the difference. Despite all the challenges and upheaval, the supply chain of our clients continues to operate. We keep them moving forward.

Result

Our unwavering commitment to our clients is achieved through business continuity of their supply chains, so that they can focus on making key products including veterinary mixes, food and medicines.



Our portfolio







amuco.

feed

Aminoacids • Antibiotics • Anticoccidals
Antiparasitic • Antioxidants
Growth Promoters • Minerals • Vitamins



amuco.

food

Phosphates • Proteins • Species
Sweeteners • Vitamins



amuco.

home

Alcohols • Solvents • Surfactants
Textiles • Water treatments



amuco.

logistics

VesselTrak • Optimal shipping times •
On-time documents



amuco.

paints

Acrylics • Adhesives
Plasticizers • Resins • Solvents



amuco.

refrigerants

Refrigerants and Gases

Our private labels

Our private labels and products have one characteristic that binds them together across industries. Outstanding Quality.

All our portfolio of private label products meets or exceeds the highest parameters of performance.

It is German reliability, guaranteed.

Feed:

Amucoline™
Amulean™

Refrigerants:

Amucool™

Home:

Amusles™

Food:

Amusoy™

Paints:

Flowsil 200™
Amucrylic™

amuco.

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